#### BANKRUPTCY PREDICTION (AKA ALTMAN'S Z - SCORE)

Z = 1.2X1 + 1.4X2 + .6X4 + 1.0X5 + 3.3X3

WHERE

X1 = (CURRENT ASSETS - CURRENT LIABILITIES)//TOTAL ASSETS

N2 = RETAINED EARNING//TA

X4 = MARKET VALUE OF EQUITY//TOTAL LIABILITY

N5 = NET SALES//TA

X3 = EARNINGS BEFORE TAXES + INTEREST//TA

### STRATEGIC FUNDS PROGRAMMING

#### INTERNAL SOURCES =

PROFIT AFTER TAXES - DIVIDENDS + RETAINED EARNINGS + DEPRECIATION + OTHER NON-CASH EXPENSES = CASH FLOW FROM OPERATIONS

#### AUGMENTED DEBT =

RETAINED EARNINGS X CURRENT TOTAL DEBT-TO EQUITY RATIO =

FUNDS FROM WITHIN CURRENT STRUCTURE

#### EXPANDED DEBT CAPACITY =

NEWLY NEGOTIATED LONG-TERM DEBT/EQUITY RATIO - CURRENT LONG-TERM DEBT/EQUITY RATIO = (UNUSED DEBT FACTOR) X SHAREHOLDERS EQUITY = EXPANDED DEBT CAPACITY

TOTAL FUNDS AVAILABLE (MAXIMUM) = CASH FLOW FROM OPERATIONS + FUNDS FROM WITHIN CURRENT STRUCTURE + EXPANDED DEBT CAPACITY

## OPERATING CAPITAL

I. TOTAL TRADING CYCLE - ESTIMATED NUMBER OF DAYS FROM DATE OF PURCHASE OF MATERIALS TO BE SOLD TO THE DATE OF THE COLLECTION FOR SALES MADE.

TTC = CASH + RECEIVABLE S+ INVENTORY#AVERAGE SALES PER DAY

2. NET CASH CYCLE - NUMBER OF DAYS THAT CASH IS TIED UP IN CONDUCTING BUSINESS

NCC = TIC - PAYABLES/ASPD

# DEGREE OF OPERATING CASH LEVERAGE

THE DOLLAR AMOUNT OF ADDITIONAL SALES REQUIRED TO PUT A DOLLAR OF CASH "IN THE BANK."

 $DOCL = S//[S-V-(CE+\Lambda/R+I-\Lambda/P)][1-T]$ 

WHERE:

S = TOTAL SALES

V = VARIABLE COSTS

CE = CASH & EQUIVALENTS

A/R = ACCOUNTS RECEIVABLE

I = INVENTORY

A/P = ACCOUNTS PAYABLE

T = INCOME TAX RATE

# STRATEGIC PROFIT MODEL (AKA THE DU PONT CHART)

RATE OF RETURN ON NET WORTH =

NET PROFIT MARGIN = NET PROFIT BEFORE TAXMET SALES X

RATE OF ASSET TURNOVER = NET SALES//TOTAL ASSETS X

LEVERAGE RATIO = TOTAL ASSETS//NET WORTH

RORNW = NPM X RATO X LR = NPM//NET WORTH

## INDEX OF SUSTAINABLE GROWTH (G\*)

IF THE PLANNED GROWTH RATE OF SALES EXCEEDS G\*, THEN EXTERNAL CAPITAL MUST BE SOUGHT TO FUND THE DESIRED GROWTH RATE.

 $G^{\circ} = [P(1-D)(1+L)//T-P(1-D)(1+L)] \times 100$ 

WHERE:

P = (NET PROFIT BEFORE TAX//NET SALES) X 100

D = TARGET DIVIDENDS//PROFIT AFTER TAX

L = TOTAL LIABILITIES//NET WORTH

T = (TOTAL ASSETS//NET SALES) X 100